DEEP ENERGY RETROFIT MEASURES IN MASSACHUSETTS AND RHODE ISLAND - Pilots and Beyond





Deep Measures Verification Workshop David Connelly Legg September 13 and 20, 2011

Highlights

- Origins and Impetus of the DER pilots
- Offerings, tech support and outreach
- Requirements technical and participatory
- Summary of project results
- Why guidance and incentives are needed
- Full value proposition of measures
- Cost benefit challenges and growth potential

Pilot Goals and Budget

- Assess cost effectiveness including considerations of non-energy benefits
- Gain market knowledge and strengthen cadre of DER contractors
- Deploy\test best practices for measure and building durability and sustainability
- Increase customer awareness of the window of opportunity to super-insulate



<u>:</u> '	MA	RI
Annual Budget	\$2m	\$.2M
Unit Goal 2011	~50	6
Time Frame	2009-12	2011-12

3

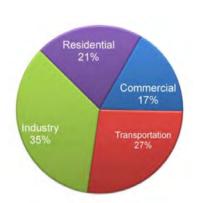
Genesis and Future Impetus



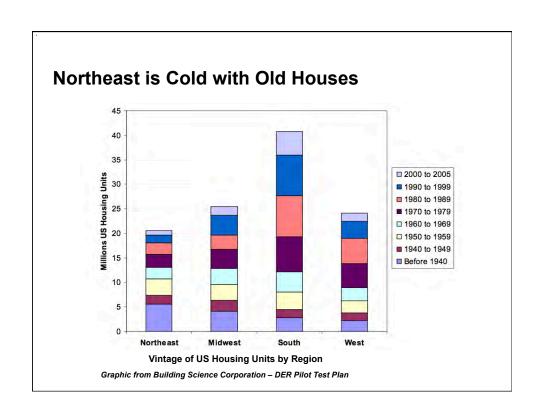
- Builds energy independence
- Consistent with clean energy legislation and climate change action
- Jobs that can't be outsourced

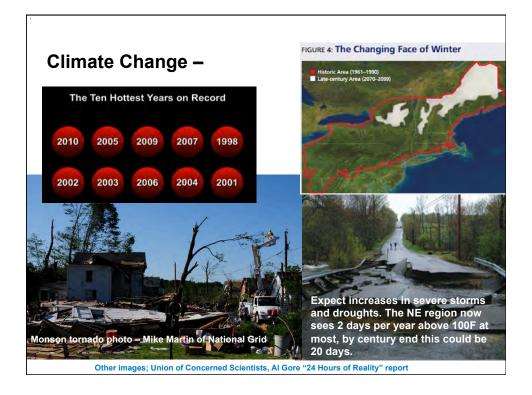
Deep Economic Impacts

- 21% of our energy is used in residential buildings
- 75% of our buildings will still be in use in 2050
- MA Energy \$ exported value \$22 billion in 2008
- DER Energy cost savings in 2020 \$84 million *



* Page 25, 26 Massachusetts Clean Energy and Climate Plan for 2020





Highlights

- Origins and Impetus what and why of the DER pilots
- Offerings, tech support and outreach
- Requirements technical and participatory
- Summary of project results
- Why guidance and incentives are needed
- Full value proposition of measures
- Cost benefit challenges and growth potential

Incentives and Offerings

- Incentives vary by Program Administrator
- Typically \$35,000 to \$42,000 for SF for whole house Retrofit package
- Partial and staged DERs encouraged
- National Grid offers Level 2 Incentives + 25% for Thousand Homes Challenge, PHI Enerfit, or NZE



9

Technical Support

Technical review of applications and plans and or HERs ratings

■ Training, field assistance

Inspections and final performance testing

 Building America and Building Science Corporation

CET and CSG





Outreach and Marketing

- Flyer with testimonials and yard signs
- Websites MassSave.com powerofaction.com/der/
- Referral training for auditors
- Email blasts to stakeholders
- Outreach events
- Media newspaper, regional and national magazines, TV
- Open Houses

11





11

Kevin O'Connor ofTNH by D. Legg only by permission to announce DER Pilot will be on "This New House"

Highlights

- Origins and Impetus what and why of the DER pilots
- Offerings, tech support and outreach
- Requirements technical and participatory
- Summary of project results
- Why guidance and incentives are needed
- Full value proposition of measures
- Cost benefits and growth potential

Eligibility

- DER coincides with refurbishing or remodeling
- Heating fuel determines which PA funds project (gas is priority)
- Requirements and offerings vary by Program Administrator



 Note: Though the degree of tech support varies all PAs require or promote a rigorous approach related to EE, health and safety

13

Core Measures and Screening Approach

- 50% better than current HERs
- Or HERS approaching 50
- Or Insulation ideal: roof R60, abov grade wall R40, below grade wall R20, basement floor R10
 - Windows and Doors R5
 - Air Sealing Target: 0.1 CFM50 /sq ft. surface area
- Sealed combustion or forced drafted heating and water heating systems
- Mechanical ventilation



Project Team Prerequisites

- Must include DER listed general contractor or design professional with experience such as:
 - ENERGY STAR® HERs index ~ 60, and or remodeling with HERs < 70
 - Passive Haus Institute certification



15

Highlights

- Origins and Impetus what and why of the DER pilots
- Offerings, tech support and outreach
- Requirements technical and participatory
- Summary of project results
- Why guidance and incentives are needed
- Full value proposition of measures
- Cost benefits and growth potential

Project Counts ~ thru August 2011

Status - Potential	Count
complete	19
work inprogress	12
2nd ap or Contract	12
In Ap Process or High	30
Moderate	42
Low	81
Dropped Out, etc	90
Grand Total	286
Thousand Homes Challenge candidate unitsHabitat and veterans units	6 5



RI Leads	Location
2F	N. Kingston
1	Providence
1	Newport
2F	Providence

17

DER Barriers – Costs and Timing Affect Everything

- Consumers aren't typically renovating\refinishing their whole house. (e.g. finishing a basement and re-siding, new windows, roof all at the same time)
- Getting those consumers to take deep action on the whole house means they incur more super-insulating and refinishing costs. Total is often over \$100,000.
- Employing climate, energy and life cycle cost considerations with optimal building science has many benefits but presents more challenges and higher initial costs

NGrid Enclosure and HVAC Costs \$000's Min \ Max Avg w/o Unit Max \$49.8 \$133 \$63.8

Market Lessons – some surprises



DER Pilot Projects

- Amherst
- ◆ Arlington
- ◆ Auburndale
- ◆ Barnstable
- ◆ Cummington
- ◆ Easthampton
- ◆ Framingham











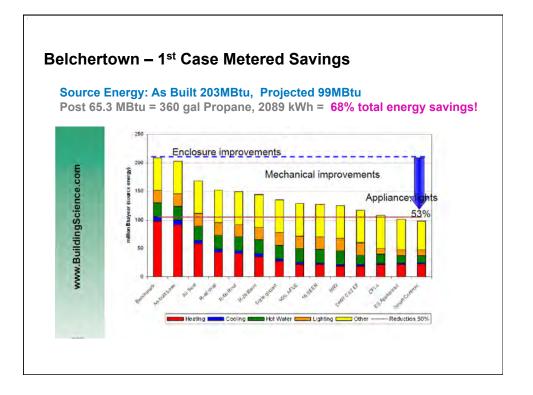


Belchertown - 1760's Farmhouse



- Gut remodel project with closed cell spray foam
- Hot attic, HRV, AFUE 95 furnace
- Reduced air leakage by 95% to 458 CFM50
- Re-flashing of windows, wet basement remediation





North Kingston, Rhode Island





"This retrofit program is transforming my 1962 duplex into a super-insulated, ultra efficient twenty-first century home!"

Dave Caldwell, owner\contractor of a Deep Energy Retrofit Two-family Home in North Kingston, RI

Belmont - 1920's Two Family



- Attic conversion, renewables, 95% AFUE furnace, Renewaire ERV, HERS Index 32, CFM50 590.
- Thousand Homes Challenge candidate
- Completed September 2010



R-60 roof with 6" of Rigid Polyiso foam (shown above) and 6" cellulose insulation between rafters. 25

Building Tightness Comparisons

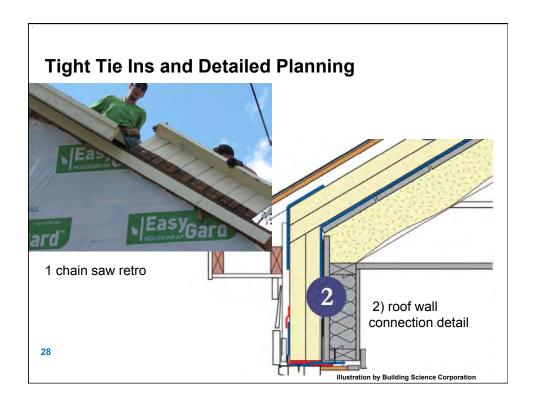
National Grid 2010					
Project Town	Belmont	Milton	Millbury	Belchertown	Quincy
CFM50 Initial	5700	1695	2860	11783	5050
CFM50 FINAL	590	584	458	468	702
CFM50 % Reduced	90%	66%	84%	96%	86%
Total_Surface_Area	7468	4676	4278	3656	5772
CFM50 per SqFt					
Enclosure	0.08	0.12	0.11	0.13	0.12
% Compare to 0.1					
CFM50\SF = Target (minus exceeds target)	-21%	25%	7%	28%	22%

	Concord 4	Arlington 2	Bedford Farm	
Non Pilot DERS	Square	Family	House, Habitat	Average
CFM50BlowerDoor				
Reading BSC	1511	2129	2260	1967
Total_Surface_Area	5954	6075	5335	
CFM50 per SF Enclosure	0.25	0.35	0.42	0.34
Compared to Target				
(minus is better than				
target)	150%	250%	320%	240%

^{*} Sources: BSC tests for the Nationalgrid pilot and ASHRAE white paper on wall assemblies in DERs by Kohta Ueno of BSC

Highlights

- Origins and Impetus what and why of the DER pilots
- Offerings, tech support and outreach
- Requirements technical and participatory
- Summary of project results
- Why guidance and incentives are needed
- Full value proposition of measures
- Cost benefits and growth potential



Why is guidance\verification needed?

- Getting it right is tricky because once the building is super insulated - water inside and outside are a bigger problem because there's far less heat passing through the walls to dry the building out.
- Incentives are needed in line with guidance\verification to keep a level playing field for building performances Pros to walk the talk – precisely because the pressure is so great to cut costs on work that is not cheap to do and has high risks if not done very well

29

Why guide and verify?

 So super-insulation without advanced methods is likely to increase degradation of building assemblies



Why guide and verify?

- Effective water management techniques are not common practice
- Should projects leading to durability problems few others will want to risk having their green dream home turn black
- Since the work is done layer by layer not typically in open attic spaces if you get it wrong it can't be fixed w/o great costs.

31

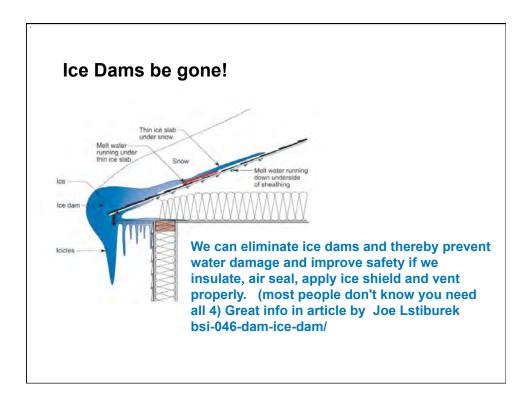
Common Practice vs DER Done Right Same day same subdivision > 32

Ice Dam Damage

- I had \$37,000 in damage to 8 different rooms/areas in my house. All of it stemming from ice dams due to this winters snow.
- My house has been demolished since the 2nd week of February and is still under construction to this day. (6/12/11). Sue A. Sutton, MA







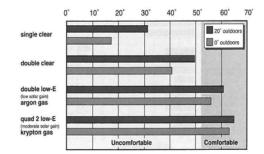
Highlights -

- Origins and Impetus what and why of the DER pilots
- Offerings, tech support and outreach
- Requirements technical and participatory
- Summary of project results
- Why guidance and incentives are needed
- Full value proposition of measures
- Cost benefits and growth potential

35

Comfort and Quiet

- Near Zero drafts
- Even temperature
- No cool surfaces



Window Systems for High-Performance Buildings (by Dariush Arasteh)



 Before we heard busy street traffic constantly, after the DER was complete we could hear a pin drop

Inner city DER customer

Indoor Air Quality - Healthier Indoors





Sealed combustion, mechanical ventilation w/ HR, spot ventilation, reduced mold - no cold condensing surfaces

Household Mold Doubles Kids' Asthma Risk Mar 4, 2005 ... Kids' asthma risk more than doubles if their homes smell of mold, says a new study.

www.webmd.com/asthma/../household-mold-doubles-kids-asthma-risk - Cached - Similar

Mold Allergy - Asthma and Allergy Foundation of America ... (Click on the image at right for a free PDF copy of our brochure about household mold, or call 1-800-7-ASTHMA to have a free copy sent to you by mail.) ... www.aata.org/display.cm?rid=98sub=18&cont=234 - Cached - Slimilar

Asthma - 10 Ways to Fight Indoor Mold - Health.com Q Aug 1, 2009 ... Mold is among the most hazardous household substances for people with allergies and asthma. www.health.com > Horne > Health AZ - Cached - Similar

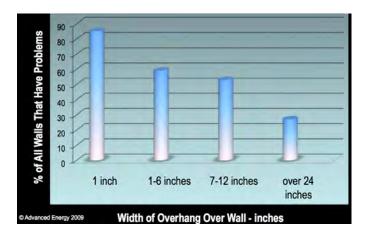
Overhangs





Improve appearance, home value and water management 38





Improve appearance, home value and water management

39

Highlights -

- Origins and Impetus what and why of the DER pilots
- Offerings, tech support and outreach
- Requirements technical and participatory
- Summary of project results
- Why guidance and incentives are needed
- Full value proposition of measures
- Cost benefits challenges and growth potential

Min \ Unit Max Avg w/o Max \$49.8 \$133.5 \$63.8

Benefit to Cost Ratio



- Cost-effectiveness concerns –Total Resource Cost test doesn't include the full range of DER benefits
- Measure life is > 28 or 30 year max in current BCR models

41

Looking Deeper Under the Regulatory Hood

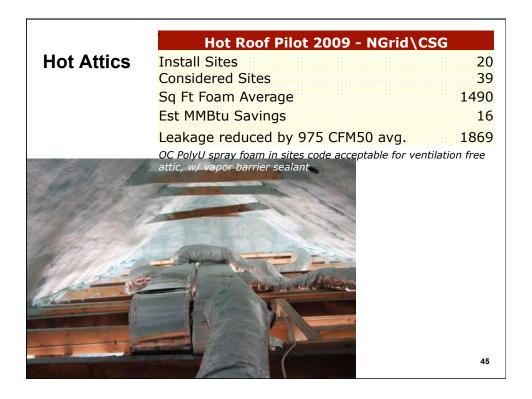
- * "methods that are used to evaluate programs for cost effectiveness should be reviewed to ensure that deep retrofits can be implemented to the maximum possible extent....
- ..adoption begins at low levels and grows slowly until it reaches 10 percent of normal maintenance projects by 2020."
 - * Page 25, 26 Massachusetts Clean Energy and Climate Plan for 2020
- DER Non Energy Benefits study underway
- "Developing alliances in support of regulatory changes needed to support a long-term focus on programs like DER"

Deep Envelope Measure Expansion

- More tech support and funding for:
 - Enhanced side attic treatments
 - Super-insulation at time of re-siding and re-roofing
 - Advanced triple glazed windows
 - Hybridized approaches to weatherization, building on techniques being perfected and researched in DER pilots

43

Floor Knee-wall Transition – side attic Air flows over, under and through fiberglas batts at the Floor Kneewall Transition





Highly insulating windows and doors

Existing 2 yr old DH - add Harvey low E Tight Storms

EcoShield casement 700 Series.

Triple Glaze Argon/krypton, eliminate 2 windows (R21 R40)

Pardigm U-0.20, trpl, argon, LoE

Paradigm 8312, Krypton Blend, R-5 w/ foam filled jamb

Serious 925 series, 2X Krypton plus film- casement

Serious 525 (5L glass) fiberglass with 1 low SHG film

Paradigm Premium, Double Hung, low E Kryton gas,

Intus Eforte low-e, double argon with R-7

UniLux IsoStar + Four Seasons Sunrooms skylight R7

47

Full Value Proposition Focus

- Plan, specify and verify for full value over time
- Symbiotic energy and non-energy benefits including durability and lower maintenance
- Foster climate optimal efficiency economic growth
- Promote occupant health, safety, IAQ, aesthetics, amenities and comfort



Thank You!



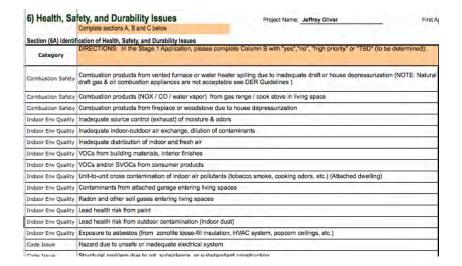
David Connelly Legg Auburn, MA

DLeggEnergy@gmail.com

508.320.2497

49

1st Rule Do No Harm



Super Insulation with Re-roof

